Guardian® Disability Choice - Voluntary Short-Term Disability Case Name: 00461431 American Retail Services --Agent Name: HUB State: CA ZIP Code Range: 92200 - 93599 SIC Code Range: 5411 - 5499 Industry: Food Stores Eligible Employees: All

Quote Date:	7/22/2016		Expiration Date:	6/30/2017							
Monthly Premium											
Weekly Benefit	Minimum Annual Salary Required	<30	30-34	35-39	40-44	45-49	50-54	55-59	60+		
\$100	\$17,333	\$7.95	\$10.56	\$7.90	\$6.33	\$6.57	\$7.79	\$9.08	\$10.77		
\$150	\$26,000	\$11.93	\$15.84	\$11.85	\$9.50	\$9.86	\$11.69	\$13.62	\$16.16		
\$200	\$34,667	\$15.90	\$21.12	\$15.80	\$12.66	\$13.14	\$15.58	\$18.16	\$21.54		
\$250	\$43,333	\$19.88	\$26.40	\$19.75	\$15.83	\$16.43	\$19.48	\$22.70	\$26.93		
\$300	\$52,000	\$23.85	\$31.68	\$23.70	\$18.99	\$19.71	\$23.37	\$27.24	\$32.31		
\$350	\$60,667	\$27.83	\$36.96	\$27.65	\$22.16	\$23.00	\$27.27	\$31.78	\$37.70		
\$400	\$69,333	\$31.80	\$42.24	\$31.60	\$25.32	\$26.28	\$31.16	\$36.32	\$43.08		
\$450	\$78,000	\$35.78	\$47.52	\$35.55	\$28.49	\$29.57	\$35.06	\$40.86	\$48.47		
\$500	\$86,667	\$39.75	\$52.80	\$39.50	\$31.65	\$32.85	\$38.95	\$45.40	\$53.85		
\$600	\$104,000	\$47.70	\$63.36	\$47.40	\$37.98	\$39.42	\$46.74	\$54.48	\$64.62		
\$700	\$121,333	\$55.65	\$73.92	\$55.30	\$44.31	\$45.99	\$54.53	\$63.56	\$75.39		
\$800	\$138,667	\$63.60	\$84.48	\$63.20	\$50.64	\$52.56	\$62.32	\$72.64	\$86.16		
\$900	\$156,000	\$71.55	\$95.04	\$71.10	\$56.97	\$59.13	\$70.11	\$81.72	\$96.93		
\$1,000	\$173,333	\$79.50	\$105.60	\$79.00	\$63.30	\$65.70	\$77.90	\$90.80	\$107.70		
Rate Guarantee 2 Years											

BENEFITS 10 to 24 eligible lives - Voluntary / 30%, min. 4 enrolled employees. Contribution/Participation 25 or more eligible lives - Voluntary / Greater of 25% or 10 enrolled employees Benefits Begin 1st Day/8th Day Accident/Sickness Duration of Benefits 26 Week Duration Definition of Disability Own Occ Weekly Benefit Employee may choose from the options above. The benefit option is limited to a maximum of 30% of the employee's earnings before disability Return to Work Zero Day Residual Partial Disability Calculation Greater of direct reduction or proportionate loss Integration Method Benefits reduced by other group disability benefits, social security benefits not included Minimum Weekly Benefit None Pre-Existing Condition 3/12 with 2 week limitation, Continuity of Coverage Earnings Definition All available Guardian options Coverage Type Non-occupational Rehabilitation Services 110% benefit amount, voluntary participation Annual Re-Enrollment On an annual basis, participating employees will be allowed to 'step-up' one eligible increment. TeleGuard Included

Important Information:We do not pay benefits for charges relating to a covered person: taking part in any war or act of war (including service in he armed forces); committing a felony or taking part in any riot or other civil disorder; or intentionally injuring themselvesor attempting suicide while sane or insane. We do not pay benefits during any period in which a covered person: taking part in any war or act of war (including service in the trans of a doctor and the employee's loss of earnings is not solely due to disability. This policy provides disability income insurance on dynamic theory is the provide "hasis in bosel", if "basis medical," or "major medical," insign reducal, "insign reducal," insign reducal, "insign reducal, "insign reducal," insign reducal, "insign reducal, "insign reducal," insign reduc

We do not pay benefits for charges relating to a covered person: taking part in any war or act of war (including service in the armed forces); committing a felony or taking part in any riot or other civil disorder; or intentionally injuring themselves or attempting suicide while sane or insane. State variations may apply.

Guardian® Disability Choice - Voluntary Long-Term Disability Case Name: 00461431 American Retail Services --Agent Name: HUB State: CA ZIP Code Range: 92200 - 93599 SIC Code Range: 5411 - 5495 Guote Date: 7/22/2016 Tigible Employees: All

Quote Date:	7/22/2016	Industry: Food Stores Eligible Employees: All							6/30/2017		
				Monthly	Premium						
Monthly Benefit	Minimum Annual Salary Required	<30	30-34	35-39	40-44	45-49	50-54	55-59	60+		
\$1.000	\$20,000	\$2.76	\$4.39	\$6.86	\$10.16	\$14.55	\$17.04	\$17.87	\$12.90		
\$1,250	\$25,000	\$3.45	\$5.49	\$8.58	\$12.70	\$18.19	\$21.30	\$22.34	\$16.13		
\$1,500	\$30,000	\$4.14	\$6.59	\$10.29	\$15.24	\$21.83	\$25.56	\$26.81	\$19.35		
\$1,750	\$35,000	\$4.83	\$7.68	\$12.01	\$17.78	\$25.46	\$29.82	\$31.27	\$22.58		
\$2,000	\$40,000	\$5.52	\$8.78	\$13.72	\$20.32	\$29.10	\$34.08	\$35.74	\$25.80		
\$2,250	\$45,000	\$6.21	\$9.88	\$15.44	\$22.86	\$32.74	\$38.34	\$40.21	\$29.03		
\$2,500	\$50,000 \$55.000	\$6.90	\$10.98	\$17.15	\$25.40	\$36.38	\$42.60	\$44.68	\$32.25		
\$2,750 \$3,000	\$55,000	\$10.07 \$10.98	\$16.78 \$18.30	\$27.14 \$29.61	\$41.17 \$44.91	\$61.08 \$66.63	\$74.77 \$81.57	\$80.36 \$87.66	\$60.80 \$66.33		
\$3,000	\$65,000	\$10.98	\$19.83	\$32.08	\$48.65	\$72.18	\$88.37	\$94.97	<u>\$00.33</u> \$71.86		
\$3,500	\$70,000	\$12.81	\$21.35	\$34.55	\$52.40	\$77.74	\$95.17	\$102.27	\$77.39		
\$3,750	\$75,000	\$13.73	\$22.88	\$37.01	\$56.14	\$83.29	\$101.96	\$109.58	\$82.91		
\$4,000	\$80,000	\$14.64	\$24.40	\$39.48	\$59.88	\$88.84	\$108.76	\$116.88	\$88.44		
\$4,500	\$90,000	\$16.47	\$27.45	\$44.42	\$67.37	\$99.95	\$122.36	\$131.49	\$99.50		
\$5,000	\$100,000	\$18.30	\$30.50	\$49.35	\$74.85	\$111.05	\$135.95	\$146.10	\$110.55		
\$5,550	\$111,000	\$23.70	\$39.91	\$65.77	\$100.29	\$151.07	\$186.92	\$201.97	\$154.68		
\$6,000	\$120,000	\$25.62	\$43.14	\$71.10	\$108.42	\$163.32	\$202.08	\$218.34	\$167.22		
\$6,500	\$130,000	\$27.76	\$46.74	\$77.03	\$117.46	\$176.93	\$218.92	\$236.54	\$181.16		
\$7,000 \$7,500	\$140,000 \$150.000	\$29.89 \$32.03	\$50.33 \$53.93	\$82.95 \$88.88	\$126.49 \$135.53	\$190.54 \$204.15	\$235.76 \$252.60	\$254.73 \$272.93	\$195.09 \$209.03		
Rate Gua	1 /	2 Years	ą0 <u>3.9</u> 3	ФОО.00	φ135.55	φ204.15	\$252.00	φ212.93	\$209.03		
Rale Gua	rantee	2 Teals									
				BEN	IEFITS						
Contributio	on/Participation		lives - Voluntary / ble lives - Voluntar		lled employees. 6 or 10 enrolled em	nployees.					
Elimination	Period	180 days									
Duration of	f Benefits	Social Security Normal Retirement Age									
Definition of	of Disability	Two year Own Occupation/Any Occupation thereafter									
Maximum N	Monthly Benefit	Employee may choose from the options above. The benefit option is limited to a maximum of 60% of the employee's earnings before disability									
Evidence of Insurability		Medical Underwriting may be required for amounts in excess of GI									
Annual Re-Enrollment		On an annual basis, participating employees will be allowed to 'step-up' one eligible increment without evidence of insurability.									
Interruption of Elimination Period		Unlimited, no set number of days									
Return to V	Vork	Zero Day Residual									
Work Incentive		12 Month									
Maximum Partial Disability Earnings		80% Indexed Own Occ/ 80% Indexed Any Occ									
Partial Disability Calculation		Greater of direct reduction or proportionate loss									
Income Red	covery	Included									
Integration Method		Direct Offset, Family									
Minimum Benefit		Greater of 15% of the benefit or \$100									
Mental Health & Substance Abuse		24 months limitation for Mental/Nervous/Alcohol/Drug.									
Pre-Existing Conditions		6 months prior, 24 months after Exclusion, Continuity of Coverage									
Special Limitations on		Not Included									
Specified Conditions											
Earnings Definition		All available Guardian options									
Rehabilitation Services		110% benefit amount, voluntary participation									
Conversion		Ability to convert this policy to the group conversion trust upon termination, without providing evidence of insurability.									
Coverage Basis Covers occupational and non-occupational illness and injuries; maternity is treated as any other illness.											

Important Information: We limit the duration of payments for long term disabilities caused by mental or emotional conditions, drug or alcohol abuse, or Specific Conditions. We do not pay benefits for charges relating to a covered person: taking part in any war or act of war (including service in the armed forces); committing a felony or taking part in any riot or other civil disorder; or intentionally injuring themselves or attempting suicide while sane or insane. We do not pay benefits during any period in which a covered person is confined to a correctional facility, an employee is not under the care of a doctor and the employee's loss of earnings is not solely due to disability. This policy provides disability income insurance only. It does not provide "basic hospital," "basic medical," or "major medical" insurance as defined by the New York State Insurance Department. If the plan is new (not transferred): This LTD plan does not pay charges relating to a pre-existing condition. A pre-existing condition includes pregnancy and any condition for which an employee, in a specified period of time prior to coverage under this plan, consults with a physician, receives treatment, or takes prescribed drugs. Please refer to the plan documents for specific time periods. Contract #s GP-1-LTD-94-A, B, C-1.0, et al; GP-1-LTD2K-1.0, et al; GP-1-LTD2K01-1.0, et al.